Class 5: China's Financial System 中国金融系统 Financial Markets, Spring 2021, SAIF

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Outline

- China's financial system is dominated by giant banks:
 - ▶ Banks' total assets-to-GDP: close to 300% in China and 80% in the US.
 - ▶ Top four Chinese banks: each with total assets over \$3T; JPMorgan at \$2.74T.
- The magnitude of bank loans dwarfs that of the credit market:
 - ▶ Total bank loans at 157T CNY, including 98T extended to non-financial firms.
 - ▶ By comparison, market-based credit extended to non-financial firms: 27T.
 - ▶ Shadow banking, an extension of the banks, is estimated at 59T.
- Banks capture most of the household savings and investments:
 - Around 200T bank deposits, with 85T from residents.
 - ▶ Wealth management product at 23T, managed by banks and their subsidiaries.
 - ▶ By comparison, mutual funds are at 13T, including 8T money market funds.
- Banks also have unparalleled presence in capital markets, holding 67% of the 64T interbank-traded bonds (China bond depository balance).

The Chinese Financial System 中国金融系统

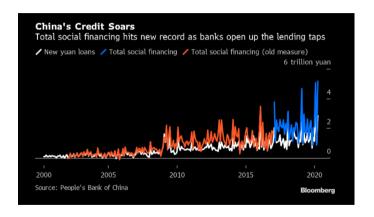


Credit Extension in China

As of Feb. 2020:

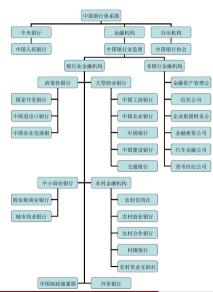
- Total Bank Loan 总贷款存量: 156.65 万亿.
 - ▶ 居民贷款: 54.85T.
 - ▶ 非金融企业贷款: 97.73T.
- Total Bond Market 债市总存量: 100.40 万亿.
 - ▶ Policy Banks: 15.98T.
 - Central Government: 16.79T.
 - Local Government: 22.57T.
 - ▶ 信用债 Credit: 34.61T.
 - ★ 金融债 Financial: 7.45T.
 - ★ 城投债 Chengtou: 9.37T.
 - ★ 非金融非城投企业: 17.84T.
- Shadow Banking 影子银行: 59 万亿 (estimated).

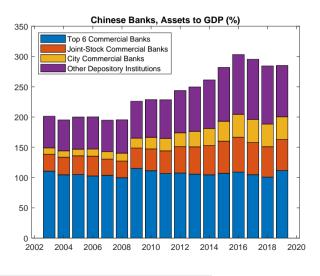
March 2020



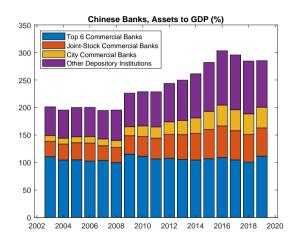
- Total Increase: 5.15T. (previously estimated: 3.14T)
- New yuan loans: 2.85T.
- Corp bond issuance: 1T.
- Government bond: 636B.

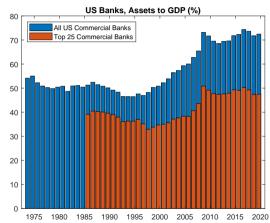
中国银行体系



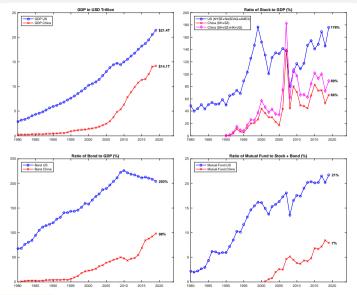


The Presence of Banks in the Chinese and US Economies





The Presence of Capital Markets in the Chinese and US Economies

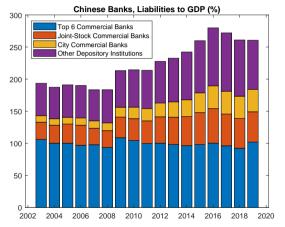


Assets of Top Commercial Banks in China

| | Top US Banks ir | USD | Top Chinese Banks | Top Chinese Banks in CNY | | | |
|---|-----------------|-------|-------------------|--------------------------|--|--|--|
| 1 | JPMorgan Chase | 2.74T | 中国工商银行 | 27.70T | | | |
| 2 | Bank of America | 2.38T | 中国建设银行 | 23.22T | | | |
| 3 | Citigroup | 1.96T | 中国农业银行 | 22.61T | | | |
| 4 | Wells Fargo | 1.89T | 中国银行 | 21.27T | | | |
| 5 | Goldman Sachs | 0.93T | 交通银行 | 9.53T | | | |
| 6 | Morgan Stanley | 0.88T | 中国邮政储蓄银行 | 9.51T | | | |

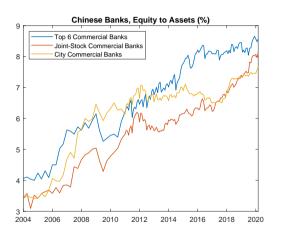
Numbers are as of end 2018.

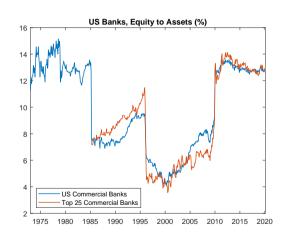
Liabilities of Banks in China



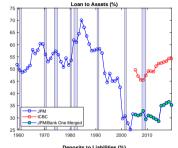
| | 发行人 | 总负债(亿元) | 发行人类型 | 最新报告期 | 城市 |
|----|----------------|--------------|---------|------------|-----|
| 1 | 中国工商银行股份有限公司 | 253,546.5700 | 国有商业银行 | 2018-12-31 | 北京市 |
| 2 | 中国建设银行股份有限公司 | 212,310.9900 | 国有商业银行 | 2018-12-31 | 北京市 |
| 3 | 中国农业银行股份有限公司 | 209,346.8400 | 国有商业银行 | 2018-12-31 | 北京市 |
| 4 | 中国银行股份有限公司 | 195,418.7800 | 国有商业银行 | 2018-12-31 | 北京市 |
| 5 | 中国邮政储蓄银行股份有限公司 | 96,718.2700 | 国有商业银行 | 2019-12-31 | 北京市 |
| 6 | 交通银行股份有限公司 | 88,258.6300 | 国有商业银行 | 2018-12-31 | 上海市 |
| 7 | 招商银行股份有限公司 | 67,995.3300 | 股份制商业银行 | 2019-12-31 | 深圳市 |
| 8 | 兴业银行股份有限公司 | 62,390.7300 | 股份制商业银行 | 2018-12-31 | 福州市 |
| 9 | 上海浦东发展银行股份有限公司 | 58,112.2600 | 股份制商业银行 | 2018-12-31 | 上海市 |
| 10 | 中信银行股份有限公司 | 56,136.2800 | 股份制商业银行 | 2018-12-31 | 北京市 |
| 11 | 中国民生银行股份有限公司 | 55,638.2100 | 股份制商业银行 | 2018-12-31 | 北京市 |
| 12 | 中国光大银行股份有限公司 | 40,348.5900 | 股份制商业银行 | 2018-12-31 | 北京市 |
| 13 | 平安银行股份有限公司 | 36,260.8700 | 股份制商业银行 | 2019-12-31 | 深圳市 |
| 14 | 华夏银行股份有限公司 | 24,618.6500 | 股份制商业银行 | 2018-12-31 | 北京市 |
| 15 | 北京银行股份有限公司 | 23,787.3100 | 城市商业银行 | 2018-12-31 | 北京市 |
| 16 | 广发银行股份有限公司 | 22,023.4800 | 股份制商业银行 | 2018-12-31 | 广州市 |
| 17 | 上海银行股份有限公司 | 18,660.0379 | 城市商业银行 | 2018-12-31 | 上海市 |
| 18 | 江苏银行股份有限公司 | 18,013.1829 | 城市商业银行 | 2018-12-31 | |
| 19 | 浙商银行股份有限公司 | 15,442.4621 | 股份制商业银行 | 2018-12-31 | |
| 20 | 恒丰银行股份有限公司 | 12,592.0000 | 股份制商业银行 | 2017-12-31 | 济南市 |
| | | | | | |

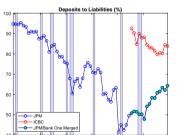
Capital Adequacy



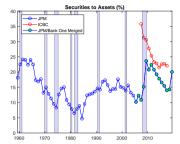


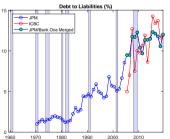
Core Drivers of Assets and Liabilities, JPM vs ICBC





2000 2010





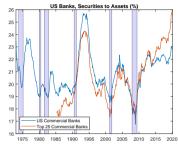
| | JPM | ICBC | | |
|-------------|----------|----------|--------|--|
| | (USD) | (USD) | (CNY) | |
| | trillion | trillion | 万亿 | |
| Assets | 2.69 | 4.32 | 30.1 | |
| Loans | 0.95 | 2.34 | 16.3 | |
| Liabilities | 2.42 | 3.94 | 27.4 | |
| Deposits | 1.56 | 3.30 | 23.0 | |
| | | - | 1.0010 | |

as of end 2019

Core Drivers of Assets and Liabilities, US Banks









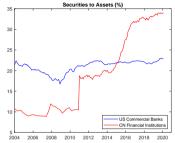
| | All trillion | Top25 trillion |
|-------------|-----------------|-------------------|
| Assets | 15.73 | 10.33 |
| Loans | 9.32 | 5.58 |
| Liabilities | 13.72 | 8.99 |
| Deposits | 12.30 | 8.00 |

as of 2020/2

Core Drivers of Assets and Liabilities, Chinese vs US Banks





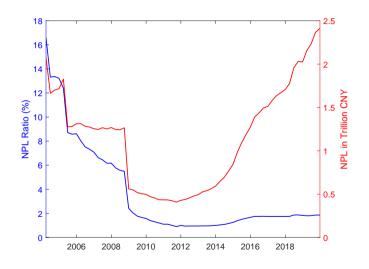




| | US | CN | | |
|-------------|----------|----------|-------------|--|
| | (USD) | (USD) | (CNY) 万亿 | |
| | trillion | trillion | | |
| Assets | 15.73 | 41.18 | 288.3 | |
| Loans | 9.32 | 23.30 | 163.1 | |
| Liabilities | 13.72 | 37.60 | 263.2 | |
| Deposits | 12.30 | 28.91 | 202.3 | |

as of 2020/2

Nonperforming Loans in China



- China, Q4 2019 (latest):
 - ▶ NPL: 2.41T CNY.
 - ▶ NPL ratio: 1.83%.
- US NPL ratios:
 - ▶ 0.86% Q3 2019 (latest).
 - ▶ 4.99% Q1 2010.

Price to Book, Bank Stocks



As of Apr 2020:

- ICBC: 0.73.
- CCB: 0.68.
- BOC: 0.48.
- Citic: 0.39.
- Merchant: 1.40.
- Ping An: 0.91.
- JPM: 1.35.
- Goldman Sachs: 0.81.
- Morgan Stanely: 0.90.

Shadow Banking in China

- Why? State-owned banks facing increasing competitions:
 - Interest rate liberalization.
 - Private-owned banks.
- How? Regulatory arbitrage by moving capital off balance sheet to avoid:
 - Regulatory requirements.
 - ▶ 宏观调控.
 - ▶ Mechanisms includes 各类通道, 委外管理人.
- From where? Funding sources:
 - Savings diverted from bank deposits to wealth management products.
 - ▶ 同业负债(含同业存单).
- To where? Assets on:
 - Small-medium enterprises.
 - ▶ 受监管限制行业企业:房地产,地方政府融资平台,两高一剩行业.
 - ▶ 权益、非标等资产.

Estimates of Shadow Banking Size by Moody's

Broad shadow banking

| Credit Intermediation Products | End- 2019Q3 (RMB trillion) | As % of total banking assets (%) | End-2018 (RMB trillion) | As % of total banking assets (%) | End-2017 (RMB trillion) | As % of total banking assets (%) | End-2016 (RMB trillion) | As % of total banking assets (%) | End-2015 (RMB trillion) | As % of total banking assets (%) |
|-----------------------------------|-------------------------------------|---|-------------------------------|---|-------------------------------|---|-------------------------------|---|-------------------------------|---|
| Entrusted loans | 11.7 | 4.2 | 12.4 | 4.7 | 14.0 | 5.7 | 13.2 | 5.8 | 10.9 | 5.6 |
| Trust loans | 7.7 | 2.8 | 7.9 | 3.0 | 8.5 | 3.5 | 6.3 | 2.8 | 5.4 | 2.8 |
| Undiscounted bankers' acceptances | 3.3 | 1.2 | 3.8 | 1.5 | 4.4 | 1.8 | 3.9 | 1.7 | 5.9 | 3.0 |
| Assets funded by WMPs/AMPs | 23.4 | 8.4 | 24.4 | 9.3 | 26.5 | 10.8 | 30.1 | 13.3 | 21.4 | 11.1 |
| Banks' off-balance sheet | 16.1 | 5.8 | 15.8 | 6.1 | 15.2 | 6.2 | 17.1 | 7.5 | 12.4 | 6.4 |
| Securities firms and funds | 7.3 | 2.6 | 8.6 | 3.3 | 11.3 | 4.6 | 13.0 | 5.8 | 9.0 | 4.6 |
| Loans by finance companies | 3.3 | 1.2 | 3.2 | 1.2 | 3.1 | 1.3 | 3.0 | 1.3 | 2.6 | 1.3 |
| Informal lending* | 3.4 | 1.2 | 3.4 | 1.3 | 3.4 | 1.4 | 3.4 | 1.5 | 3.4 | 1.7 |
| Others† | 6.5 | 2.3 | 6.3 | 2.4 | 5.8 | 2.3 | 4.6 | 2.0 | 3.8 | 2.0 |
| TOTAL | 59.2 | 21.4 | 61.3 | 23.5 | 65.6 | 26.7 | 64.5 | 28.5 | 53.3 | 27.5 |