Class 17: Risk Management for Banks Financial Markets, Spring 2020, SAIF

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Outline

- Why Risk Management?
 - ► Capital: a scarce resource, especially when it is most needed.
 - Banks' maturity transformation: short-term financing and long-term investing.
 - ► Vulnerability: the liquidity and risk mismatch between assets and liabilities.
- Key risk factors faced by financial institutions:
 - ► Market risk: interest rate, equity, currency, and commodity.
 - Counterparty credit risk.
 - Liquidity risk.
- Regulatory Requirements:
 - Risk-based capital ratios.
 - Supplementary leverage ratios.

The Economics of Risk Management

- In perfect capital markets, adding or subtracting financial risk has no impact on the market value of a publicly traded corporation or on the welfare of its shareholders.
- Capital markets are not perfect. Market imperfections underlie significant benefits to bearing and controlling financial risks.
- Capital a Scarce Resource:
 - If new capital could be obtained in perfect financial markets, we would expect a financial firm to raise capital as necessary to avoid the costs of financial distress.
 - In such a setting, purely financial risk would have a relatively small impact, and risk management would likewise be less important.
 - In practice, however, capital is a scarce resource, especially when it is most needed.

The Leverage of Financial Firms

- Compared with other types of corporations, financial firms have relatively liquid balance sheets, made up largely of financial positions.
- This relative liquidity allows a typical financial firm to operate with a high degree of leverage.
- For example, major broker-dealers regulated by SEC frequently have a level of accounting capital that is close to the regulatory minimum of 8% of accounting assets, implying a leverage ratio on the order of 12-to-1.
- Ironically, in light of the relatively high degree of liquidity that fosters high leverage, a significant and sudden financial loss (or reduced access to credit) can cause dramatic illiquidity effects.

Liquidity Mismatch in Assets and Liabilities

The Evolution of an Investment Bank



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Assets

| in millions USD | 2014 | 2010 | 2008 | 2007 |
|---|---------|---------|---------|-----------|
| Cash and cash equivalents | 57,600 | 39,788 | 15,740 | 10,282 |
| Cash and securities for regulatory and other purposes | 51,716 | 53,731 | 106,664 | 119,939 |
| Collateralized agreements: | | | | |
| Repo Lending and federal funds sold | 127,938 | 188,355 | 122,021 | 87,317 |
| Securities borrowed | 160,722 | 166,306 | 180,795 | 277,413 |
| Receivables: | | | | |
| Brokers, dealers and clearing organizations | 30,671 | 10,437 | 25,899 | 19,078 |
| Customers and counterparties | 63,808 | 67,703 | 64,665 | 129,105 |
| Loans receivable | 28,938 | | | |
| Financial instruments owned | 312,248 | 356,953 | 328,325 | 452,595 |
| Other assets | 22,599 | 28,059 | 30,438 | 24,067 |
| Total assets | 856,240 | 911,332 | 884,547 | 1,119,796 |

Liabilities and Shareholders' Equity

| in millions | 2014 | 2010 | 2008 | 2007 |
|---|---------|---------|---------|-----------|
| Deposits | 83,008 | 38,569 | 27,643 | 15,370 |
| Collateralized financings | | | | |
| Repo financing | 88,215 | 162,345 | 62,883 | 159,178 |
| Securities loaned | 5,570 | 11,212 | 17,060 | 28,624 |
| Other | 22,809 | 38,377 | 38,683 | 65,710 |
| Payables: | | | | |
| Brokers, dealers and clearing organizations | 6,636 | 3,234 | 8,585 | 8,335 |
| Customers and counterparties | 206,936 | 187,270 | 245,258 | 310,118 |
| Financial instruments sold short | 132,083 | 140,717 | 175,972 | 215,023 |
| Unsecured short-term borrowings | 44,540 | 47,842 | 52,658 | 71,557 |
| Unsecured long-term borrowings | 167,571 | 174,399 | 168,220 | 164,174 |
| Other liabilities and accrued expenses | 16,075 | 30,011 | 23,216 | 38,907 |
| Total liabilities | 773,443 | 833,976 | 820,178 | 1,076,996 |
| Total shareholders' equity | 82,797 | 77,356 | 64,369 | 42,800 |

Assets and Liabilities

| 2014 | 2010 | 2008 | 2007 |
|---------|--|--|--|
| 856,240 | 911,332 | 884,547 | 1,119,796 |
| 82,797 | 77,356 | 64,369 | 42,800 |
| 10.3× | 11.8× | 13.7× | 26.2× |
| 773,443 | 833,976 | 820,178 | 1,076,996 |
| 167,571 | 174,399 | 168,220 | 164,174 |
| 7,249 | 13,848 | 17,460 | 33,300 |
| 22.60% | 22.57% | 22.64% | 18.34% |
| 44,540 | 47,842 | 52,658 | 71,557 |
| 5.76% | 5.74% | 6.42% | 6.64% |
| 88,215 | 162,345 | 62,883 | 159,178 |
| 11.41% | 19.47% | 7.66% | 14.78% |
| | 2014 856,240 82,797 10.3x 773,443 167,571 7,249 22.60% 44,540 5.76% 88,215 11.41% | 20142010856,240911,33282,79777,35610.3x11.8x773,443833,976167,571174,3997,24913,84822.60%22.57%44,54047,8425.76%5.74%88,215162,34511.41%19.47% | 201420102008856,240911,332884,54782,79777,35664,36910.3x11.8x13.7x773,443833,976820,178167,571174,399168,2207,24913,84817,46022.60%22.57%22.64%44,54047,84252,6585.76%5.74%6.42%88,215162,34562,88311.41%19.47%7.66% |

Financial Instruments, Long and Short Positions

from Goldman Sachs 2014 10-K form:

| | As of Dece | mber 2014 | |
|--|-----------------------------------|---|--|
| \$ in millions | Financial Instruments Owned | Financial Instruments Sold, But Not Yet Purchased | |
| Commercial paper, certificates of deposit, time deposits and other | 2 12-22 | | |
| money market instruments | \$ 3,654 | \$ - | |
| U.S. government and federal agency obligations | 48,002 | 12,762 | |
| Non-U.S. government and agency obligations | 37,059 | 20,500 | |
| Mortgage and other asset-backed loans and securities: | | | |
| Loans and securities backed by commercial real estate | 6,582 1 | 1 | |
| Loans and securities backed by residential real estate | 11,7172 | - | |
| Bank loans and bridge loans | 15,613 | 464 ⁴ | |
| Corporate debt securities | 21,603 | 5,800 | |
| State and municipal obligations | 1,203 | — | |
| Other debt obligations | 3,257 ³ | 2 | |
| Equities and convertible debentures | 96,442 | 28,314 | |
| Commodities | 3,846 | 1,224 | |
| Subtotal | 248,978 | 69,067 | |
| Derivatives | 63,270 | 63,016 | |
| Total | \$312,248 | \$132,083 | |

Revenues by Segments



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Key Risk Categories Faced by Financial Institutions:

- Market Risk (from Goldman Sachs 2010 10-K form):
 - Interest rate risk: changes in level, slope and curvature of yield curves, the volatilities of interest rates, mortgage prepayment speeds and credit spreads.
 - Equity price risk: changes in prices and volatilities of individual equities, baskets of equities and equity indices.
 - Currency rate risk: changes in spot prices, forward prices and volatilities of currency rates.
 - Commodity price risk: changes in spot prices, forward prices and volatilities of commodities, such as electricity, natural gas, crude oil, petroleum products, and precious and base metals.

- Counterparty Credit Risk: failure of counterparties to fulfill their contractual duties (default losses); losses in the market value of a position due to counterparty downgrades.
- Liquidity Risk: the risk of increased costs, or inability to adjust financial positions (for example through widening of spreads), or of lost access to credit.
- Operational Risk: fraud, systems failures, trading errors (such as deal mis-pricing).
- Systemic Risk: breakdown in market-wide liquidity, chain-reaction default.

Value-at-Risk



• Value-at-Risk for a \$100M portfolio with daily σ :

$100M \times 1.645 \times \sigma$

• The critical value for the 5% worst-case scenario: -1.645 σ .

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A Portfolio of \$100M in S&P 500 on 1/2/2008



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Daily Trading Losses Exceeding VaR: S&P 500 vs. Goldman Sachs



• Risk-based capital requirements:

$$Capital Ratio = \frac{Capital Measure}{Risk Weighted Assets}$$

- Value-at-Risk as a measure of market risk:
 - Internal monitoring of firm-wide risk positions.
 - Disclosed in banks' financial statements.
 - VaR-based capital requirements.

Capital Measures and Risk Weighted Assets

| | As of December 2014 | | |
|--|-----------------------|--------------|--|
| \$ in millions | Basel III Advanced | Standardized | |
| Credit RWAs | | | |
| Derivatives | \$122,501 | \$180,771 | |
| Commitments, guarantees and loans | 95,209 | 89,783 | |
| Securities financing transactions ¹ | 15,618 | 92,116 | |
| Equity investments | 40,146 | 38,526 | |
| Other ² | 54,470 | 71,499 | |
| Total Credit RWAs | 327,944 | 472,695 | |
| Market RWAs | | | |
| Regulatory VaR | 10,238 | 10,238 | |
| Stressed VaR | 29,625 | 29,625 | |
| Incremental risk | 16,950 | 16,950 | |
| Comprehensive risk | 8,150 | 9,855 | |
| Specific risk | 79,918 | 79,853 | |
| Total Market RWAs | 144,881 | 146,521 | |
| Total Operational RWAs | 97,488 | - | |
| Total RWAs | \$570,313 | \$619,216 | |

1. Represents resale and repurchase agreements and securities borrowed and loaned transactions.

2. Includes receivables, other assets, and cash and cash equivalents.

| \$ in millions | As of December 2014 | |
|--|------------------------|--|
| Common shareholders' equity | \$ 73,597 | |
| Deductions for goodwill and identifiable intangible assets, net of deferred tax liabilities | (2,787 | |
| Deductions for investments in nonconsolidated financial institutions | (953 | |
| Other adjustments | (27 | |
| Common Equity Tier 1 | 69,830 | |
| Perpetual non-cumulative preferred stock | 9,200 | |
| Junior subordinated debt issued to trusts | 660 | |
| Other adjustments | (1,257 | |
| Tier 1 capital | 78,433 | |
| Qualifying subordinated debt | 11,894 | |
| Junior subordinated debt issued to trusts | 660 | |
| Other adjustments | (9 | |
| Tier 2 capital ¹ | 12,545 | |
| Total capital | \$ 90,978 | |

Basel III Supplementary Leverage Ratio (SLR)

$$\mathsf{Leverage}\ \mathsf{Ratio} = \frac{\mathsf{Capital}\ \mathsf{Measure}}{\mathsf{Exposure}\ \mathsf{Measure}}$$

- Capital Measure: Tier 1 Capital (common equity and preferred stock).
- Exposure Measure: sum of on-balance sheet exposures, derivatives exposures, securities finance transaction exposures and off-balance sheet items.
- Key departure from the risk-based capital ratios:
 - Intentionally does not distinguish between safer or riskier assets.
 - SLR: a bank must hold the same minimum amount of capital against low risk assets (e.g. US Treasuries) as higher risk assets (e.g. Equities).
- One-year SLR easing announced on April 1, 2020 by the Fed: Exclude Treasuries and cash held at the Fed from the SLR exposure measure.

Goldman Sachs 2019

| | As of December | |
|---------------------------------|----------------|-------|
| | 2019 | 2018 |
| Risk-based capital requirements | | |
| CET1 capital ratio | 9.5% | 8.3% |
| Tier 1 capital ratio | 11.0% | 9.8% |
| Total capital ratio | 13.0% | 11.8% |
| Leverage requirements | | |
| Tier 1 leverage ratio | 4.0% | 4.0% |
| SLR | 5.0% | 5.0% |

| \$ IN MINIONS | Standardized | Auvanceu |
|-----------------------------------|--------------|-----------|
| As of December 2019 | | |
| CET1 capital | \$ 74,850 | \$ 74,850 |
| Tier 1 capital | \$ 85,440 | \$ 85,440 |
| Tier 2 capital | \$ 14,925 | \$ 13,473 |
| Total capital | \$100,365 | \$ 98,913 |
| RWAs | \$563,575 | \$544,653 |
| CET1 capital ratio | 13.3% | 13.7% |
| Tier 1 capital ratio | 15.2% | 15.7% |
| Total capital ratio | 17.8% | 18.2% |
| \$ in millions | Standardized | Advanced |
| As of December 2019 | | |
| Credit RWAs | | |
| Derivatives | \$120,906 | \$ 72,631 |
| Commitments, guarantees and loans | 179,740 | 134,456 |
| Securities financing transactions | 65,867 | 13,834 |
| Equity investments | 56,814 | 61,892 |
| Other | 75,660 | 78,266 |
| Total Credit RWAs | 498,987 | 361,079 |
| Market RWAs | | |
| Regulatory VaR | 8,933 | 8,933 |
| Stressed VaR | 30,911 | 30,911 |
| Incremental risk | 4,308 | 4,308 |
| Comprehensive risk | 1,393 | 1,191 |
| Specific risk | 19,043 | 19,043 |
| Total Market RWAs | 64,588 | 64,386 |
| Total Operational RWAs | - | 119,188 |
| Total RWAs | \$563,575 | \$544,653 |
| | | |

Chan deadline d

Adversed

| For th | ne Th | nree | Months |
|--------|-------|--------|----------|
| Ended | or as | s of I | December |

| \$ in millions | 2019 | 2018 |
|--|--------------------|--------------------|
| Tier 1 capital | \$ 85,440 | \$ 83,702 |
| Average total assets Deductions from Tier 1 capital | 983,909 (5,275) | 945,961 (4,754 |
| Average adjusted total assets Average off-balance-sheet exposures | 978,634 396,833 | 941,207 401,699 |
| Total leverage exposure | \$1,375,467 | \$1,342,906 |
| Tier 1 leverage ratio SLR | 8.7% 6.2% | 8.9% 6.2% |

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Main Takeaways