

# Class 5: Chinese Credit Market 中国信用债市场

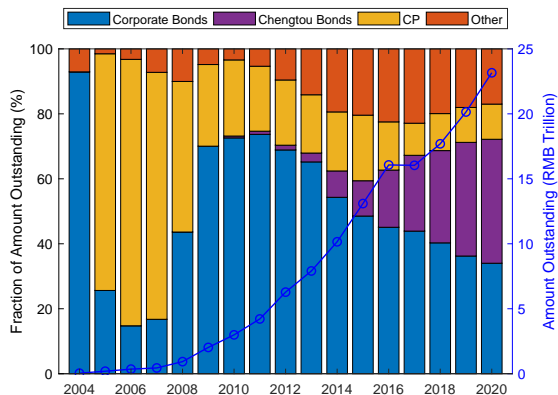
## Financial Markets, Spring 2021, SAIF

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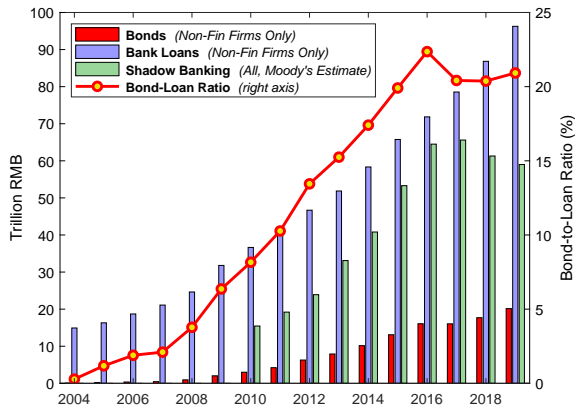
**May 29-30, 2021**

# China's Onshore Credit Market for Non-Financial Firms



- RMB 24 trillion, second only to the US.
- Global share: 3% in 2008; 25% in 2019.
- Past three decades:  
*rapid growth of China's economy.*
- Coming decades:  
*global integration of China's markets.*

# Debt Financing Channels in China



- **Credit market:** transparent, driven exclusively by concerns over credit risk.
- **Bank loans:** opaque, relational, and clouded by other factors.
- **Shadow banking:** even more opaque.

Absent of pricing data on bank loans and shadow banking, our paper uncovers the otherwise opaque credit allocation in China.

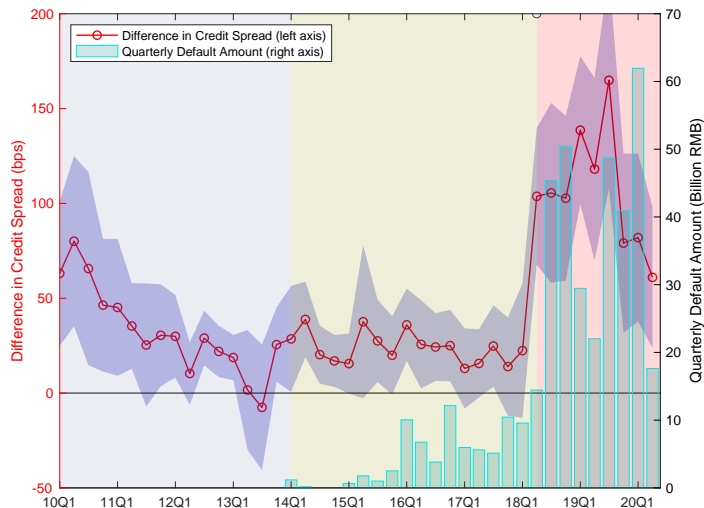
# Measuring the SOE Premium

Quarterly panel regressions with quarter and industry fixed effects:

$$\text{CreditSpread}_{i,t} = a + \mathbf{b} \text{NSOE}_{i,t} + c \text{Rating}_{i,t} + \sum_k \text{Controls}_{i,t}^k + \epsilon_{i,t}$$

	Credit Spreads (%)					
	Listed Firms			Unlisted Firms		
	Phase I	Phase II	Phase III	Phase I	Phase II	Phase III
<b>NSOE</b>	0.20*** [3.08]	0.21*** [3.58]	1.06*** [7.78]	0.16*** [3.47]	0.79*** [12.92]	1.54*** [17.28]
Rating	0.51*** [6.39]	0.53*** [10.96]	1.24*** [4.84]	0.54*** [14.11]	0.41*** [16.89]	0.46*** [14.58]
Observations	4,344	10,072	5,348	21,525	45,315	16,999
Adjusted R-squared	0.543	0.468	0.385	0.544	0.382	0.457

# The Time-Varying SOE Premium



- 2014Q1: First default.
- 2014-2016: Credit boom.
- 2016-2017: 降杠杆  
Deleveraging campaigns.
- 2018Q2: 资管新规  
New Regulations on Asset Management.
- Since November 2018: Efforts to reassure the private sector.

# Behind the Exploding SOE Premium

- Government-led credit tightening policies:
  - ▶ Severely weakened the demand from the asset-management industry in China.
  - ▶ Shrunk the financing and re-financing channels of corporate issuers.
- Competing explanations:
  - ▶ **Government support:** Lacking government support, non-SOEs are more vulnerable than SOEs. Akin to a run on non-SOEs, investors seek safety in SOE bonds and shun non-SOE bonds.
  - ▶ **Credit quality:** Due to over-borrowing and over-expanding, non-SOEs are weak in fundamental strength and ill prepared for the credit contraction.

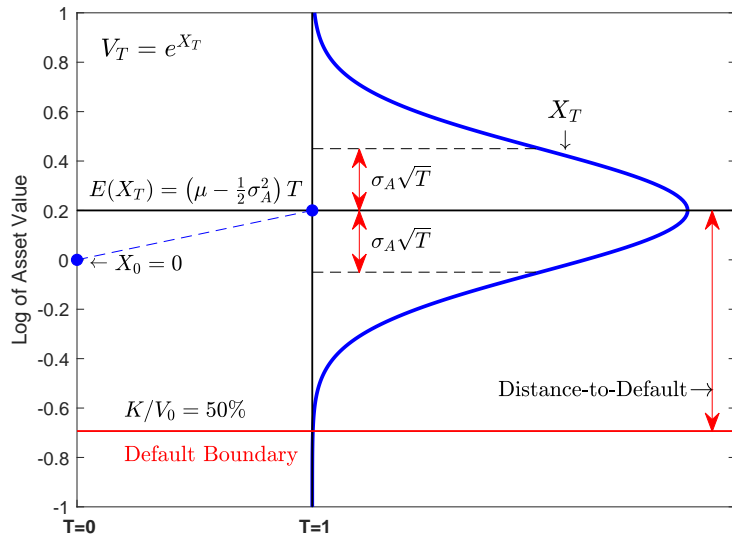
## Proxy for Credit Quality: Default Measure

- We use the inverse of Merton's distance to default (DD):

$$DM_t = DD_t^{-1} \quad \text{and} \quad DD_t = \frac{(\mu - \frac{1}{2}\sigma_A^2)T - \ln(K/V_0)}{\sigma_A\sqrt{T}}$$

- Issuers with higher DM: lower credit quality and more likely to default.
- Our default measure is similar in spirit to:
  - ▶ Merton's probability of default  $N(-DD)$ : Its reliance on normal distribution predicts low levels of defaults and flattens out the cross-issuer variation in DD.
  - ▶ Moody's KMV EDF (expected default frequency): This construction of empirical distribution requires a large database of historical defaults, infeasible for the Chinese market.

# Merton's Model of Default, $dV_t = \mu V_t dt + \sigma_A V_t dZ_t$



Distance-to-Default (DD):

$$\frac{(\mu - \frac{1}{2}\sigma_A^2)T - \ln(K/V_0)}{\sigma_A\sqrt{T}}$$

- Asset volatility:  $\sigma_A$
- Firm leverage:  $K/V_0$
- Asset growth:  $\mu$



# Model Calibration

- For a fixed horizon  $T$ , we estimate the firm's asset value  $V_t$  and volatility  $\sigma_A$  via

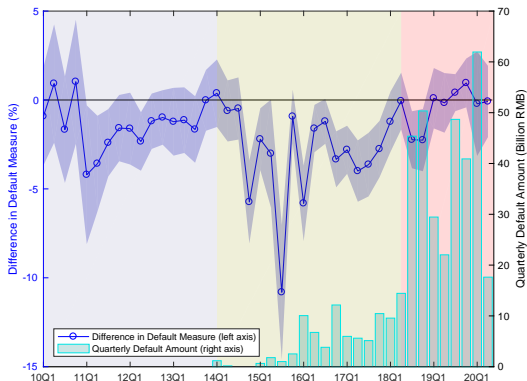
$$E_t = V_t N(d_1) - e^{rT} K N(d_2) \quad \text{and} \quad \sigma_E = \frac{V_t}{E_t} \frac{\partial E_t}{\partial A_t} \sigma_A,$$

where  $E_t$  is the firm's equity value and  $\sigma_E$  is the equity volatility, and

$$d_2 = \frac{\ln(V_t/K) + (r - \sigma_A^2/2)T}{\sigma_A \sqrt{T}} \quad \text{and} \quad d_1 = d_2 + \sigma_A \sqrt{T}.$$

- Quarterly calibration using quarterly-updated model inputs:
  - ▶ Default Boundary  $K$ : current liabilities plus one half of long-term debt.
  - ▶ Equity Value  $E_t$ : the total market cap by quarter end.
  - ▶ Equity volatility  $\sigma_E$ : estimated using daily stock returns within the quarter.
  - ▶ Riskfree rate  $r$ : one-year bank deposit rate.

# Difference in Default Measure, SOEs vs Non-SOEs



**Difference in Default Measure**

Quarterly panel regressions with quarter and industry fixed effects:

$$DM_{i,t} = a + \mathbf{b} \text{NSOE}_{i,t} + c \text{Rating}_{i,t} + \sum_k \text{Controls}_{i,t}^k + \epsilon_{i,t}$$

	DM (%)		
	Phase I	Phase II	Phase III
<b>NSOE</b>	-1.50*** [-2.95]	-3.08*** [-4.23]	-0.55 [-0.91]
<b>Rating</b>	0.79* [1.94]	-0.18 [-0.51]	1.60*** [3.13]
<b>Obs</b>	4,344	10,072	5,350
<b>Adj R<sup>2</sup></b>	0.151	0.660	0.331

# Proxies for Government Support

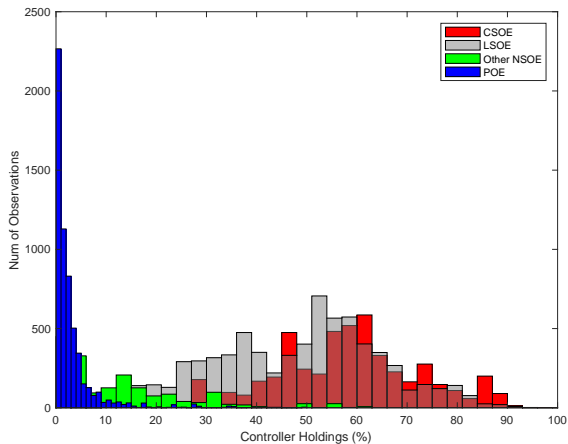
- **The Non-SOE Dummy:**

- ▶ Defined by the affiliation, state or non-state, of the end-controller of the firm.
- ▶ Government: central or local SASAC, central or local government institutions, and central or local SOEs.

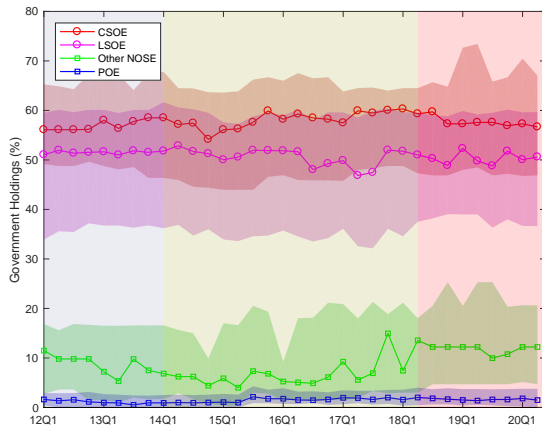
- **Government Holdings:**

- ▶ Government's equity ownership of a firm, measured at quarterly frequency.
- ▶ Built from the ground up and has not been studied for credit pricing:
  - ★ Start with quarterly information of the top-ten shareholders of a firm.
  - ★ Merge with other datasets to identify the shareholders' affiliations.
  - ★ Further refined by using similar datasets from Wind and CSMAR.
- ▶ A continuous measure, informative for both SOEs and non-SOEs.
- ▶ We further use government end-controller holdings as a robust measure.

# Government Holdings



Bond  $\times$  Quarter Distribution



Quarterly Distribution

# Explaining the SOE Premium

$$\text{CreditSpread}_{i,t} = a + b \text{NSOE}_{i,t} + c \text{DM}_{i,t} + d \text{GovtHoldings}_{i,t} + e \text{Rating}_{i,t} + \sum_k \text{Controls}_{i,t}^k + \epsilon_{i,t}$$

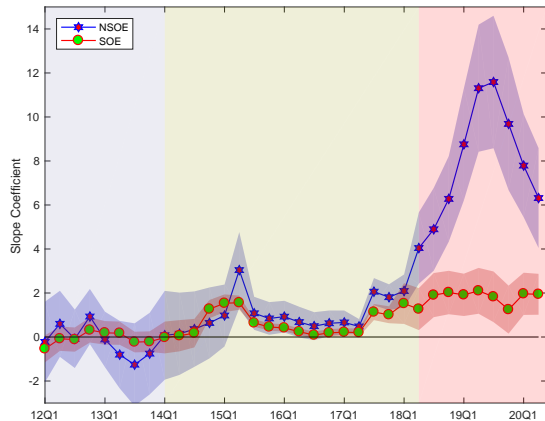
	Phase I			Phase II			Phase III		
<b>NSOE</b>	0.20*** [3.08]	0.20*** [2.95]	0.20** [2.46]	0.21*** [3.58]	0.25*** [4.32]	0.18* [1.68]	1.06*** [7.78]	1.09*** [7.76]	-0.09 [-0.48]
<b>DM</b>		-0.13 [-0.40]			1.26*** [4.52]			4.78*** [5.24]	
<b>GovtHoldings</b>			0.00 [0.01]			-0.08 [-0.37]			-2.81*** [-7.82]
<b>Rating</b>	0.51*** [6.39]	0.51*** [6.29]	0.51*** [6.23]	0.53*** [10.96]	0.53*** [11.23]	0.52*** [11.01]	1.24*** [4.84]	1.16*** [4.73]	1.20*** [4.66]
<b>Obs</b>	4,344	4,344	4,344	10,072	10,072	10,072	5,348	5,348	5,348
<b>Adjusted R<sup>2</sup></b>	0.543	0.543	0.543	0.468	0.476	0.468	0.385	0.402	0.398

# Price Discovery

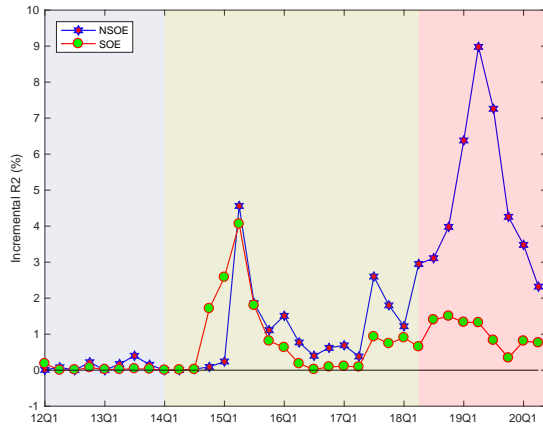
$$\text{CreditSpread}_{i,t} = a + \mathbf{b} \text{DM}_{i,t} + \mathbf{c} \text{GovtHoldings}_{i,t} + d \text{Rating}_{i,t} + \sum_k \text{Controls}_{i,t}^k + \epsilon_{i,t}$$

NSOE		Phase I				Phase II				Phase III			
DM		-0.03 [-0.03]		-0.01 [-0.02]		1.63*** [2.88]		1.62*** [2.89]		7.89*** [3.83]		8.01*** [3.94]	
GovtHoldings		0.45 [1.06]		0.45 [1.05]		0.24 [0.52]		0.12 [0.27]		-5.52*** [-4.56]		-5.69*** [-5.14]	
Rating		0.74*** [2.99]	0.74*** [2.99]	0.75*** [3.05]	0.75*** [3.05]	0.41*** [4.65]	0.41*** [4.82]	0.41*** [4.77]	0.42*** [4.88]	1.64*** [4.34]	1.44*** [4.06]	1.58*** [4.24]	1.37*** [3.85]
Obs		1,372	1,372	1,372	1,372	4,182	4,182	4,182	4,182	2,095	2,095	2,095	2,095
Adj R <sup>2</sup>		0.484	0.483	0.484	0.484	0.376	0.386	0.376	0.386	0.367	0.397	0.382	0.413
SOE		Phase I				Phase II				Phase III			
DM		0.09 [0.65]		0.08 [0.58]		1.04*** [3.84]		1.04*** [3.83]		2.09*** [2.65]		1.47* [1.87]	
GovtHoldings		-0.17 [-1.26]		-0.17 [-1.25]		-0.11 [-0.52]		-0.12 [-0.57]		-2.32*** [-6.05]		-2.18*** [-6.02]	
Rating		0.39*** [11.23]	0.39*** [11.20]	0.39*** [11.01]	0.38*** [10.97]	0.55*** [9.50]	0.55*** [9.83]	0.54*** [9.76]	0.55*** [10.06]	0.58*** [4.88]	0.56*** [4.72]	0.53*** [4.70]	0.52*** [4.61]
Obs		2,972	2,972	2,972	2,972	5,890	5,890	5,890	5,890	3,253	3,253	3,253	3,253
Adj R <sup>2</sup>		0.542	0.542	0.543	0.543	0.500	0.508	0.500	0.508	0.386	0.393	0.412	0.415

# Credit Spreads on Default Measure

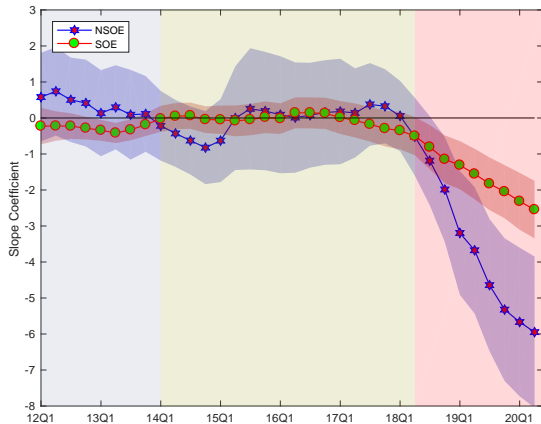


Regression Coefficient

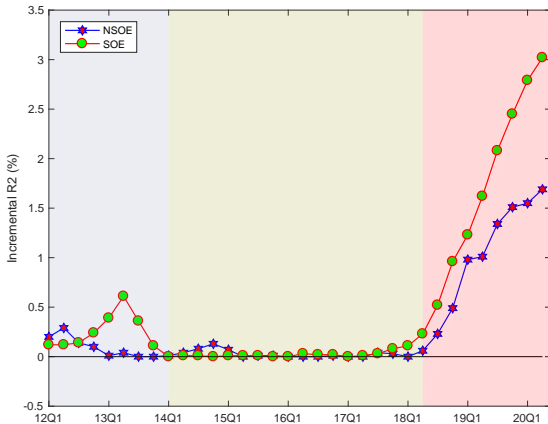


R-Squared Explained

# Credit Spreads on Government Holdings



Regression Coefficient



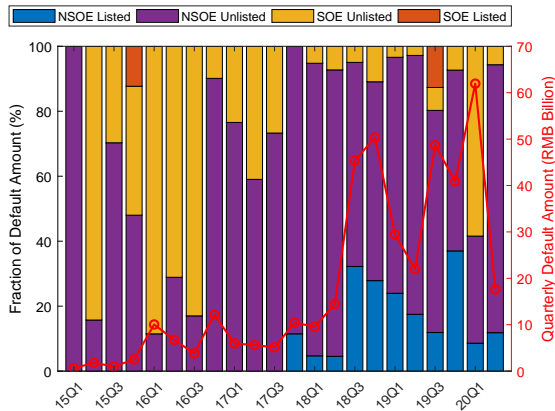
R-Squared Explained



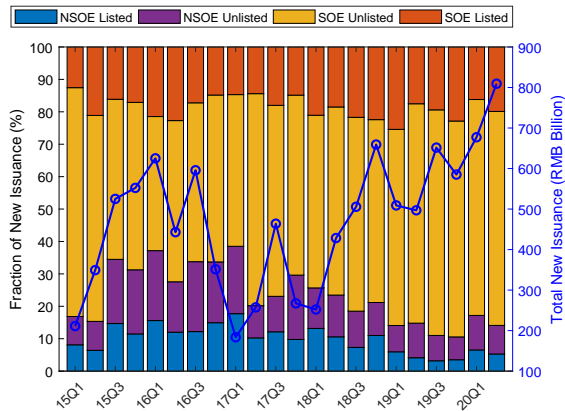
# The Real Impact

- The differentiation between SOEs and non-SOEs is among the most important friction in China's economy.
- Widely documented:
  - ▶ The inefficiency of China's SOEs and their preferential access to debt financing.
  - ▶ The importance of the private sector: 60% of GDP, 70% of innovation, 80% of urban employment, and 90% of new jobs.
- How has the severe credit segmentation since 2018Q2 affected the non-SOEs?

# Credit Market Conditions



Quarterly Default in Credit Market



Quarterly New Issuance of Corporate Bonds

# The Real Impact of the Credit-Market Segmentation

	ROA (%)			ROE (%)			DM (%)		
	Phase I	Phase II	Phase III	Phase I	Phase II	Phase III	Phase I	Phase II	Phase III
<b>NSOE</b>	0.56*** [7.76]	0.52*** [8.83]	0.13 [1.07]	1.07*** [6.69]	1.20*** [7.93]	-0.02 [-0.05]	-2.18*** [-6.56]	-3.51*** [-4.43]	-0.43 [-0.68]
EquitySize	0.18*** [6.00]	0.19*** [6.33]	0.35*** [8.69]	0.77*** [10.81]	0.74*** [11.11]	1.09*** [7.60]	-0.67*** [-2.94]	-1.50*** [-4.08]	-2.60*** [-9.10]
Constant	-3.54*** [-4.85]	-4.33*** [-6.04]	-7.40*** [-9.76]	-15.89*** [-9.40]	-15.91*** [-9.52]	-22.78*** [-7.56]	32.90*** [5.90]	57.61*** [6.93]	82.19*** [11.62]
Obs	15,724	18,533	10,868	15,724	18,533	10,868	15,724	18,533	10,868
Adj $R^2$	0.065	0.063	0.095	0.051	0.045	0.084	0.092	0.590	0.181
<b>GovtHoldings</b>	-0.89*** [-6.41]	-0.90*** [-7.79]	-0.26 [-1.01]	-1.80*** [-5.76]	-2.08*** [-6.65]	0.09 [0.12]	2.45*** [3.53]	6.53*** [4.30]	0.00 [0.00]
EquitySize	0.17*** [5.68]	0.21*** [6.83]	0.35*** [9.13]	0.76*** [10.96]	0.78*** [11.70]	1.09*** [8.24]	-0.55** [-2.45]	-1.63*** [-4.27]	-2.56*** [-9.18]
Constant	-2.75*** [-3.83]	-4.16*** [-5.72]	-7.38*** [-9.52]	-14.49*** [-9.21]	-15.51*** [-9.43]	-22.72*** [-7.48]	28.56*** [5.23]	56.99*** [6.84]	81.09*** [11.67]
Obs	15,724	18,533	10,868	15,724	18,533	10,868	15,724	18,533	10,868
Adj $R^2$	0.056	0.057	0.095	0.047	0.041	0.084	0.081	0.588	0.180