Modern Finance and its Impact in the Real World
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Since 1950s, modern finance theories developed by academics have transformed the way we understand, price, and manage financial risk:

▶ The capital asset pricing model (CAPM) by Sharpe (1964) and Lintner (1965).
▶ The Black-Scholes option pricing model by Black and Scholes (1973) and Merton (1973).

Their applications in the real world have reshaped the practice of finance:

▶ Quantitative investing in asset management.
▶ Financial innovations and derivatives trading.
▶ The rise of index mutual funds.
Markowitz (1952)

- The beginning of modern finance.
- Introduces the concept of risk and return tradeoff.
- Risk is central to the process of investing.
- Forms the foundation for all subsequent theories on quantifying risk.
Tobin (1958)

- Two-fund separation: one risky and one riskfree.
- The optimal risky portfolio is the same for all mean-variance investors, regardless of his level of risk aversion.
- The level of risk aversion affects the relative allocation between the risky and riskfree.

James Tobin
Prize share: 1/1
Sharpe (1964)

- Brings Markowitz (1952) to equilibrium: all investors behave optimally and the markets clear.
- The optimal risky portfolio in Tobin (1958) becomes the market portfolio. The only risk that matters: systematic risk.
- The riskiness of a stock is measured not by its own variance, but its covariance with the market portfolio:
  \[ \beta_i = \frac{\text{cov}(R^i, R^M)}{\text{var}(R^M)}. \]
- The reward is proportional to the exposure to systematic risk:
  \[ E(R^i) - r_f = \beta_i \left( E(R^M) - r_f \right). \]
Black and Scholes (1973) and Merton (1973)

- Path breaking framework: continuous-time arbitrage pricing.
- Establishes the foundation for financial innovations.
- An entirely new dimension of risk taking: the flexibility to take only the desired risk.
- The market prices of such “carved out” risk contain unique information, with the widely monitored fear gauge, VIX, as a prominent example.
- The multi-trillion dollar OTC derivatives market is another example.
The Birth of Index Mutual Funds

- John Bogle, founder of The Vanguard Group, wrote in 2011:
  - On August 31, 1976, the first index mutual fund was born.
  - The idea that passive equity management could outpace active management was derogated and ridiculed.
  - When the books were closed, the underwriting produced just $11.3 million, a 93% shortfall from the goal ($150 million).
  - By 2011, the assets of the Vanguard funds modeled on the S&P 500 Index total $200 billion; the second largest, at $180 billion, are the Vanguard Total Stock Market Index Funds.
  - Investors have voted for index funds with their wallets; they continue to do so.

- Eight years later, Mr. Bogle passed away. Vanguard 500 Index has a net asset value of $448 billion, and Vanguard Total Stock Market Index $757 billion.
Annual Net Flow in USD Billion

<table>
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<th>Year</th>
<th>Passive Net Flow (USD Billion)</th>
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<td>1995</td>
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- **Domestic Equity**
- **World Equity**
- **Domestic Bond and Hybrid**
Cumulative Flow in US Equity Mutual Funds Since 2009
Reshaping an industry takes years, even decades.

The slow, but persistent rise of indexing and factor investing, with the emergence of giants such as Vanguard ($5.3 trillion) and BlackRock ($5.98 trillion), is a perfect example of how academic research can lead the industry practice.

It is through such examples that we learn to appreciate the power of academic insights. If you are in this world to make a long-term impact, root your practice firmly in the rigor of finance theory.

In his 2011 WSJ article, Bogle credited his success to the support from Nobel laureate economist Paul Samuelson:

“Samuelson was much more forceful, strengthening my backbone for the hard task that lay ahead: taking on the industry establishment.”